

### Shopping Centre Summit & Awards



**RETAIL THOUGHT LEADERSHIP** 

# 15<sup>th</sup> April 2025

Pullman Hotel, Aerocity, New Delhi

# Redefining consumer experience through THE EVOLUTION OF EXPERIENTIAL RETAIL



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### Shopping Centre Summit & Awards

RETAIL THOUGHT LEADERSHIP

Today, it's no longer just a real estate game, but now more than ever needs a service-oriented or an experiential approach. That said, robust consumption demand recovery and rising footfalls in brick-and-mortar retail clearly signal that the market is set for the next stage of evolution. The future of the retail sector in India is not a straight line, but one consisting of new growth shoots. Indian retail has all the right triggers as it begins to assimilate global shopping trends. Premium outlet centres and highway retailing are new formats that are expected to be the next in line as the physical, organised retail market continues its growth journey. All these new formats and Mixed used retail spaces are driven by evolving consumption trends which see the middle and aspirational class asking more from retail brands and brands responding positively, proving the adage that 'customer is king'. We are in for an exciting ride, so come along and experience an immersive and interactive world of retail with industry master minds and visionaries at the Mapic India - Shopping Centre Summit and Awards 2025















# **India's Retail Revolution**

India's retail industry is expected to grow at a rate of 9–13.9% over the next decade:

Source	Growth rate
Kearney Research	9% from 2019-2030
IMARC Group	13.9% from 2024-2032
Boston Consulting Group (BCG) and the Retailers Association of India decade	(RAI)9-10% over the next

According to a Deloitte India Report, as India is moving towards becoming the thirdlargest consumer market, the country's online retail market size is expected to reach US\$ 325 billion by 2030, up from US\$ 70 billion in 2022, largely due to the rapid expansion of e-commerce in tier-2 and tier-3 cities.

### **Key Drivers of Growth:**

- A Growing Middle and Upper Class: A burgeoning middle class with increasing disposable income, coupled with a growing upper class seeking luxury experiences.
- Global Brands: Entry of international fashion and food chains.
- **Experience-Driven Consumption:** Consumers prioritizing experiences over material possessions.
- **Premiumization:** Consumers upgrading to higher-quality products.

#### Some retail trends in India include:

- Omni-channel strategies
- Micro-retailing

- Integration of technology
- Shopping experience

### HIGHLIGHTS

75 Delegates



80%

Participation of top Retail Real Estate developers



## 50+

Exhibitors and sponsors showcasing their retail concepts, projects and solutions to the real-estate industry



# THE PROGRAMME

Shopping Centre Summit gives you the perfect platform to get in depth knowledge and insights on the future of the Retail Real Estate industry.



### CONFERENCE

Research presentations / Debates & discussions on key issues facing the industry.



### **EXHIBITION**

A dedicated area showcasing a mix of retail concepts, upcoming realestate projects, technology innovations and solutions



### NETWORKING

Your chance to meet and interact with industry professionals. A great opportunity to strike business deals and alliances.



### AWARDS

India's first & premiere awards programme dedicated for the shopping centre Industry. Recognizing the excellence in the business of shopping centres in various categories focusing on outstanding achievements that concerns the Industry.

# KEY HIGHLIGHTS



### **Innovation and Tech**

Explore a realm of innovation and tech at MAPIC India Shopping Centre Summit and Awards, where ground-breaking solutions await. Engage with pioneering tech partners, uncover customized solutions, and elevate your customer experience. Join us to redefine the future of innovation in your industry.



### **D2C Brands**

For direct-to-consumer (D2C) brands seeking to expand their presence beyond digital landscapes into physical retail spaces, the MAPIC India Shopping Centre Summit and Awards stands as the ultimate platform, with its unique focus on blending innovation, technology, and consumercentric approaches, this summit serves as a catalyst for D2C brands aiming to explore and excel in the world of modern retail, propelling them towards growth and success.



### **Fashion Retail**

MAPIC India Shopping Centre Summit and Awards gives you the opportunity to showcase your product to the retail community and help you get on the retailing fast track. It gives you the perfect setting to meet the relevant business contacts who can help you get your product to your targeted audience.



### **Food Boulevard**

For F&B brands and multisite restaurant operators looking to build the food destination of tomorrow. This event provides Foodservice retailers with a powerful business platform to showcase their concepts, network and establish partnership with industry stalwarts.

# ADVISORY MEET

In 2024, MAPIC India launched a groundbreaking initiative: the Advisory Meet. This Advisory was a powerhouse of collaboration. Industry leaders came together at this exclusive gathering to share insights, set the agenda, and drive innovation for the future of retail and retail real estate.

### **Key highlights of the 2024 Advisory Meet:**

- Strategic Discussions: In-depth discussions on pressing industry challenges
- **Expert Insights:** Access to knowledge and expertise from seasoned industry veterans.
- **Collaborative Problem-Solving:** Brainstorming sessions to develop innovative solutions.



### The momentum continue with Advisory Meet 2025

Join us on April 15th at the Pullman Hotel, New Delhi, to continue the conversation and shape the future of the industry.

### Don't miss this exclusive opportunity!

Learn More: reema.punia@rxglobal.com

# THE SPEAKERS



Chairman Phoenix Mills Ltd.



Shriti Malhotra Group CEO, Lotus Quest Retail



Anuj Puri Chairman ANAROCK Group



Rakshay Dhariwal MD Pass Code Hospitality Pvt Ltd

Rajneesh Mahajan CEO Inorbit Mall



Pushpa Bector Senior Executive Director and Business Head, DLF Retail



Kumar Nitesh CEOReliance Footprint / Trend Footwear/ Lee Cooper/Catwalk/Perforamax



**Ritesh Mishra** Deputy CEO: Lifestyle International Pvt. Ltd.



Harsh Bansal Co-Founder Unity Group and Vegas Mall



Rajendra Kalkar iness Head Retail & Hospitality Busi



Abhishek Bansal Director Pacific Malls

Lalit Agarwal Founder and Chairman V- Mart





**Bipul Chandra** 

Nirupa Shankar xecutive Director Brigade Group



Country Manager India, Southeast AsiaForever New





Navin Raheja Chairman and MD Raheja Group



Kavindra Mishra MD &CEO Shoppers Stop Ltd



Neelendra Singh MD Adidas India

# THE SPEAKERS



Director Jain Amar ( Madame)



CEO Da milano



CEO Forum Malls, Prestige Group



Priykant Gautam Founder & RestaurateurPlaka Cyberhub/Karigar Handcrafted Bistro/The Knot Delhi/Skyhouse Logik/The Smoke Factory Gallaria



Rajesh Jain Managing Director & Chief Executive Officer, Lacoste India - Sports and Leisure Apparel Limited



Manik Dhodi Real Estate Director Global SalesAdidas

TITANK

**ILIT**RAS



Mukesh Kumar Managing Director and CEO Quest properties India Limited



**Timothy G. Earnest** Group Director Real EstateAl-Futtaim



Arjun Gehlot Director Ambience Mall



Jatin Goel Executive Director Omaxe Ltd



**Rohan Anand** Director VR South Asia (The Xander Group)



Daniel Spinath Founder Crêpeaffaire, UK



**Tushar Ved** President Apparel Group



Amitabh Suri CEO USPA, Arvind Fashions Limited



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Ashwin Puri MD & CEO Lake Shore

Sameer Manglani

Owner Meena Bazaar



**Dilip Kapur** 

**Zorawar Kaira** Executive Director Massive Restaurants



Atul Garg Director- Department of Delhi Fire Services, Government of National Capital Territory of Delhi

List of our tentative speakers

# **EXHIBITION**

Showcasing new solutions & innovative technologies in today's rapidly changing Retail Real Estate Industry.

### WHO CAN PARTICIPATE



**DEVELOPERS** 

**PROVIDERS** 





RETAIL TECHNOLOGY - SOFTWARE





# CONFERENCE

Debates, Deliberations, Discussions - Get insights and knowledge on issues important to the industry.

### WHO CAN ATTEND



PARKING SOLUTION

न₩ TECHNOLOGY

PROVIDERS



RETAIL TECHNOLOGY -SOFTWARE



LANDSCAPING



ARCHITECTS





FOOD RETAILERS

**INFRASTRUCTURE** 



HVAC



RETAILERS



**ROOFING & FAÇADE** 

# mapic<br/>INDIAShopping Centre<br/>Awards



- Most Admired Shopping Centre of the Year: Non-Metro - North
- Most Admired Shopping Centre of the Year: Non-Metro - South
- Most Admired Shopping Centre of the Year: Non-Metro - West
- Most Admired Shopping Centre of the Year: Non-Metro - East
- Most Admired Shopping Centre of the Year: Metro-North
- Most Admired Shopping Centre of the Year: Metro-South
- Most Admired Shopping Centre of the Year: Metro-West
- Most Admired Shopping Centre of the Year: Metro-East
- Most Admired Shopping Centre of the Year: Tier 3-4 Cities (East/West/North/South)
- Most Admired Eco-Friendly Sustainable Shopping Centre of the Year
- Most Admired CSR-Compliant Philanthropist Shopping Centre of the Year
- Most Admired Smart (Technologyenabled) Shopping Centre of the Year
- Most Admired Shopping Centre Launch of the Year
- Most Innovative Architecture (Facade & Interior Design) for Shopping Centre

- Shopping Centre of the Year for Most Admired Marketing & Promotion Activities (East/West/North/South)
- Shopping Centre of the Year for Most Admired Marketing & Promotion Activities (Tier 3/Tier 4 Cities)
- Most Admired Shopping Centre of the Year: Mixed Land use development
- Most Admired Shopping Centre Company of the Year
- Most Promising Upcoming Shopping Centre for the year 2024
- Most Admired Specialty Centre of the Year
- Best Turnaround Shopping Centre story of the Year
- Most Admired Shopping Centre of the Year: Retailers Choice

### **Individual Awards**

- Most Admired Shopping Centre Professional (Centre Head) of the Year
- Most Admired Shopping Centre Professional (Chief Marketing Officer) of the Year
- Most Admired Shopping Centre Professional (Leasing Head) of the Year
- Most Admired Shopping Centre
  Personality (Owner/Operator) of the Year

# **MAPIC INDIA CRICKET THRILLS**



The ultimate face-off between India's Retailers XI and Developers XI, courtesy of MAPIC India. The thrilling encounter took place on April 26th, 2024, at WHO Cricket Ground, New Delhi.



After an intense battle on the pitch, the India Developers team emerged victorious, clinching the trophy, and adding another memorable moment to the event.

### **2024 CRICKET MATCH SPONSORS**

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# CRICKET MATCH 2025

### — DATE — 16 April 2025

### —— VENUE ← **Dwarka, New Delhi**

### **Entries Open Now!**

CONTACT TO REGISTER: JATIN NEHRA, +91-7042671306

# TESTIMONIALS

#### **Zorawar Kalra, Massive Restaurant**



"It's an amazing experience to be at the MAPIC India Shopping Centre event. The energy here is absolutely incredible. This platform is truly a fantastic opportunity to connect with the industry

and celebrate each other's successes."

#### Navin Raheja, Raheja Group



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"Participating in the panel at MAPIC India was an extraordinary experience. The discussions were forward-thinking and impactful, addressing the evolving dynamics of retail

real estate. It was a privilege to share my insights and collaborate with such esteemed professionals."

#### Simranjeet Singh, CYK Hospitalities



"MAPIC India is a brilliant event that unites the entire retail and real estate industry under one roof. It's been inspiring to connect with industry leaders and likeminded professionals.

Congratulations to the MAPIC team for organizing such a transformative event."

#### Ayushi Gudwani, Fablestreet



"I am thrilled to be part of the MAPIC India event. The conversations have been insightful, providing a wealth of knowledge about the evolving interplay between online and offline

retail. I'm already looking forward to returning next year."



### Speak with an expert from our team

### For Participation and sponsorship

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#### **For Awards and Delegates Registration**

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